Agents & Brokers: Selling in the Marketplace

HealthCare.gov

Understanding Direct and Enhanced Direct Enrollment

As an agent or broker, you have two ways to assist consumers with enrolling in and managing their Marketplace coverage: 1) through HealthCare.gov, working "side-by-side" with consumers, and 2) through the Direct Enrollment (DE) and Enhanced DE Pathways.

The DE and Enhanced DE Pathways allow Marketplace-registered agents and brokers to assist consumers with making plan selections and, in some cases, completing applications for coverage on a carrier's or web-broker's website.

To help you, we have added new frequently asked questions (FAQs) on the DE and Enhanced DE Pathway:

- What is the Direct Enrollment (DE) Pathway, and how can I use it?
- What enrollment and client management functions may be offered by approved Direct Enrollment (DE) partners?
- How can I find an issuer or web-broker that has been approved to offer enrollment and client management capabilities that are not available on HealthCare.gov?

Check out all available <u>DE FAQs</u> to learn more about enrollment and client management portals.

Regardless of your preferred enrollment platform, <u>complete Marketplace</u> <u>registration and training</u> today to assist consumers through the DE and EDE Pathways.

If you have questions, contact the Agent/Broker Email Help Desk at FFMProducer-AssisterHelpDesk@cms.hhs.gov.

